



A Treacherous Job Market

How to be a HERO? Not a victim

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K_{NOW}

A_{CT}

S_{PREAD}



~~TEMPLATES~~ ~~TOOLS~~

~~Standards~~

~~Knowledge Areas~~

~~TECHNOLOGIES~~

~~Processes~~





My Movie, I am the Hero!

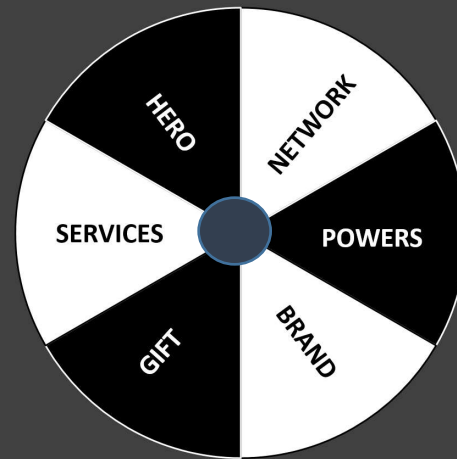


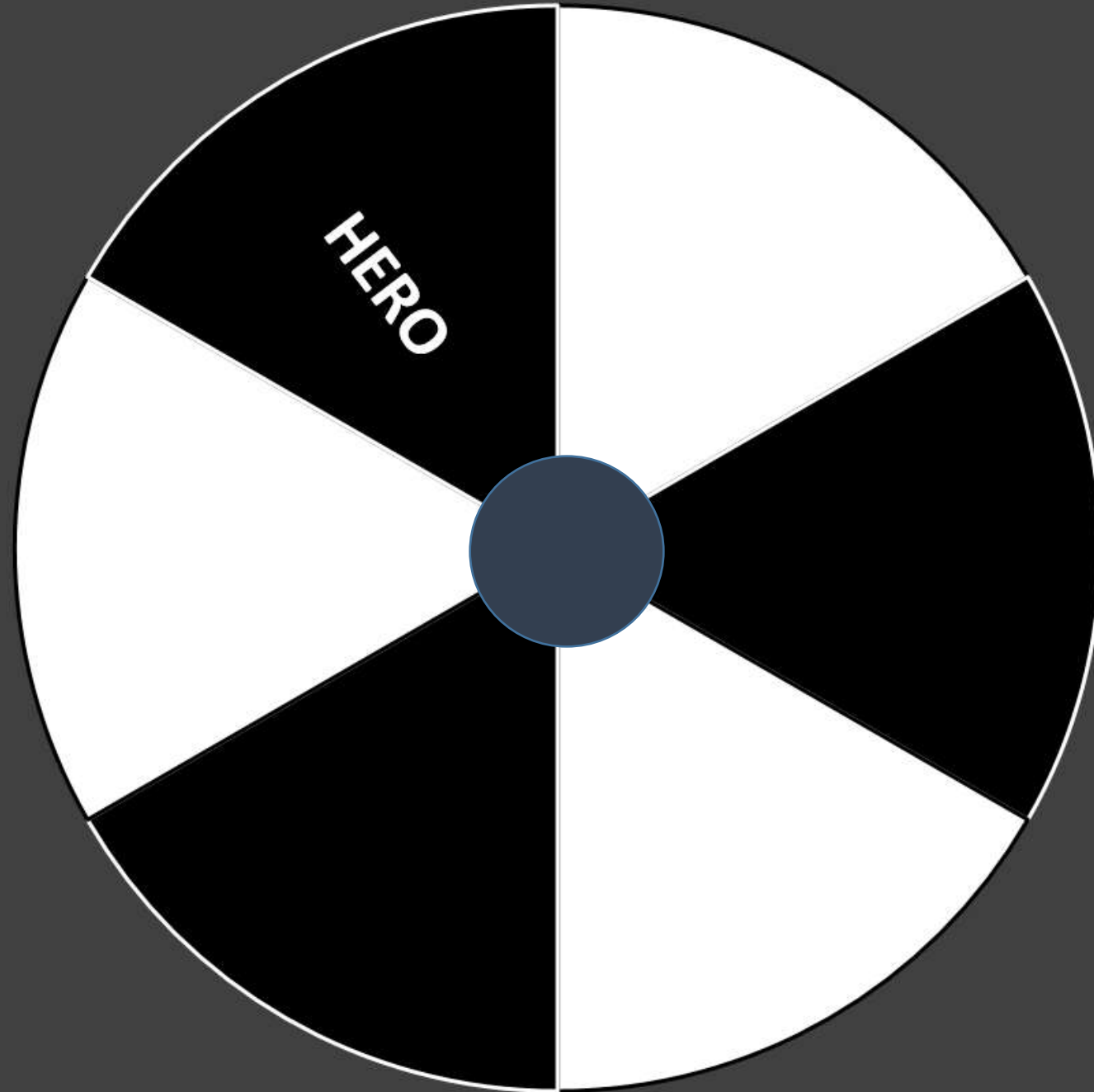
Production

Projection

THE VALUE CORE MODEL

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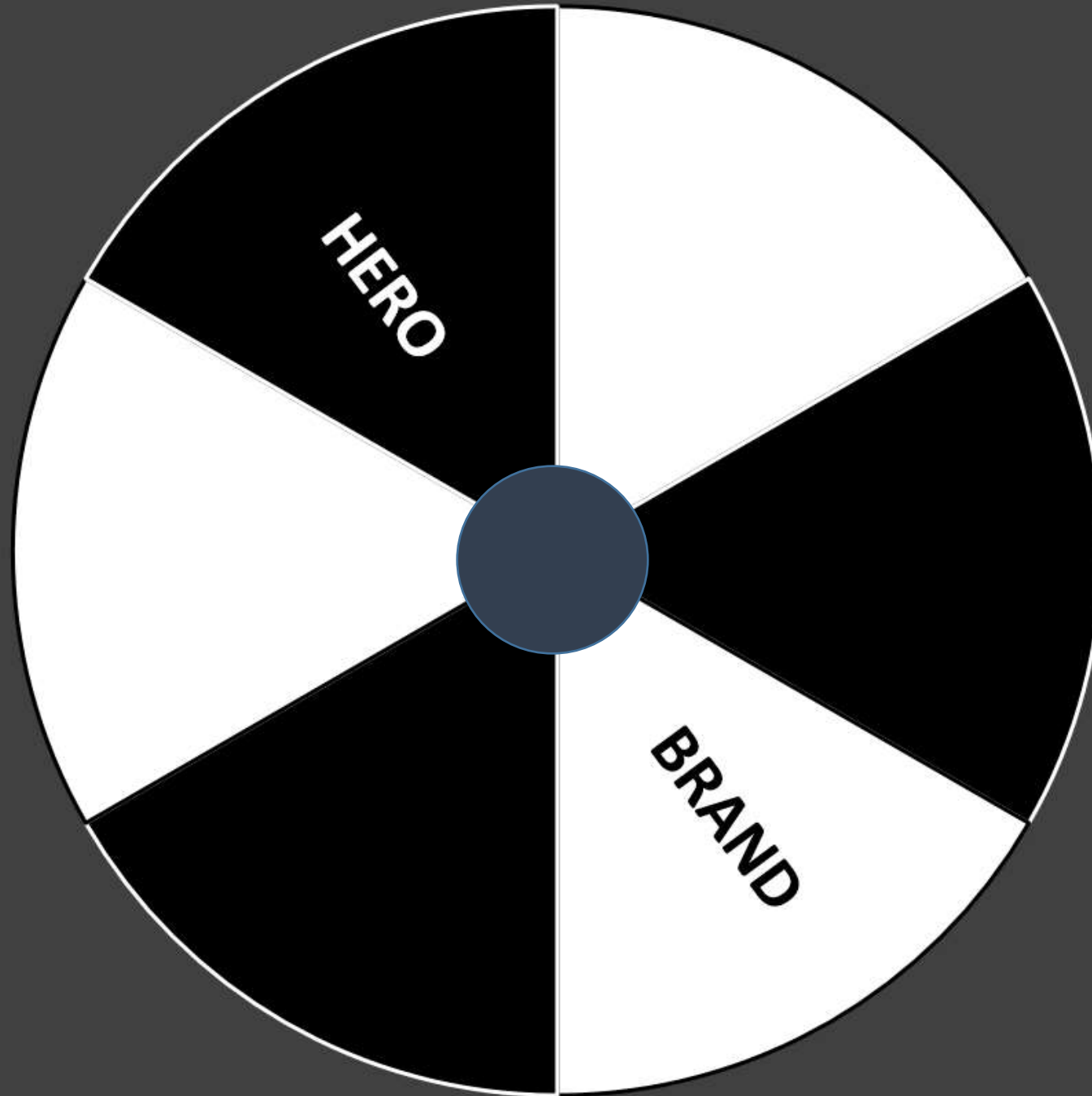


HERO *How do I see myself?*

- * Who are my role models? Who do I admire?
- * What are the proud moments in my life?
- * What makes me happy and fulfilled?
- * What the common words in my language?

I am a/an _____





BRAND *How am I seen by others?*

- * What do my peers, team members and boss call me?
- * What keywords commonly appears in my personal reviews?
- * What feedback do I often hear from my customer?



Others see me as _____



Date with ME

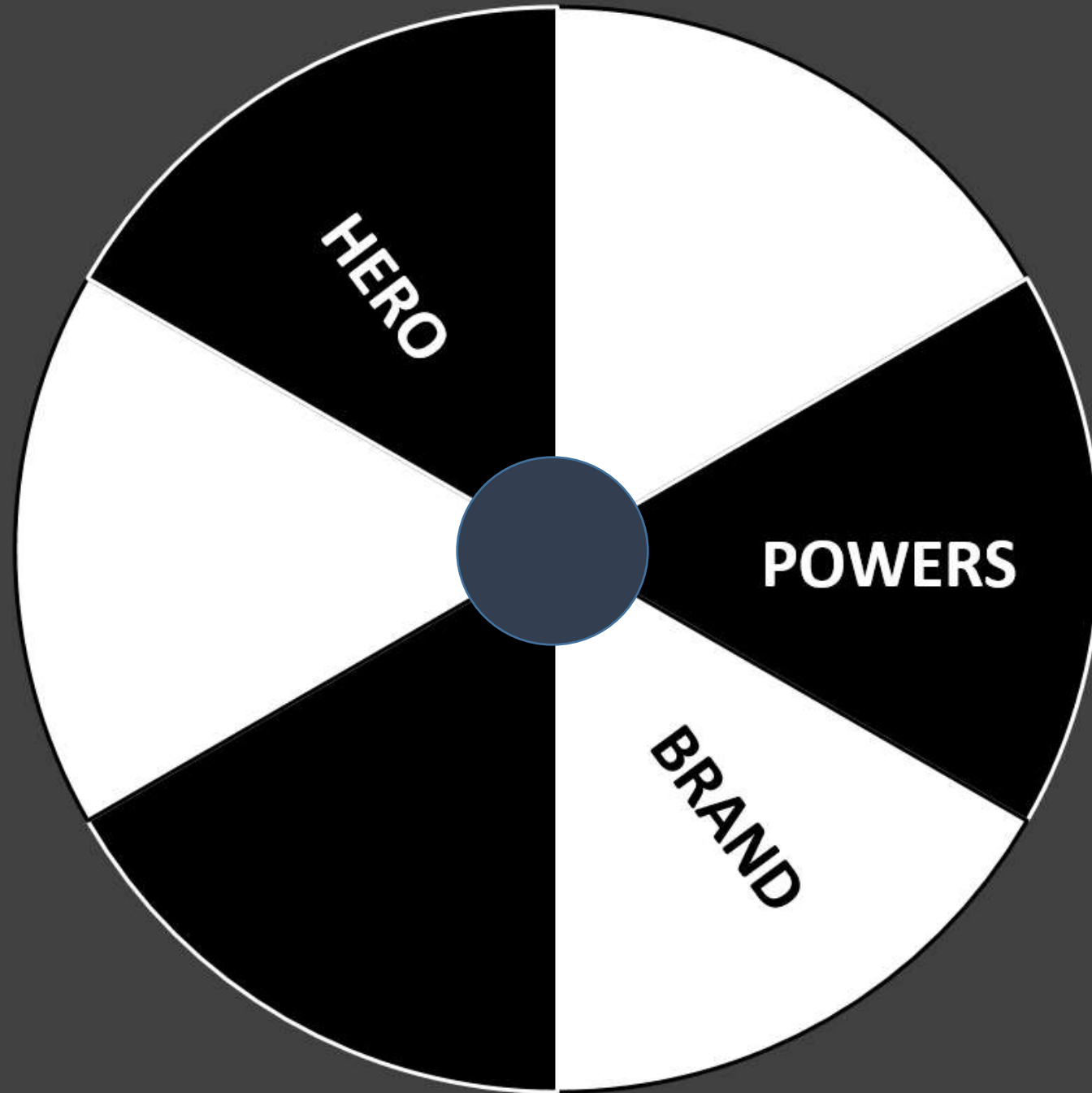


Equalize



Feedback - 360⁰





POWERS

What are my strengths?

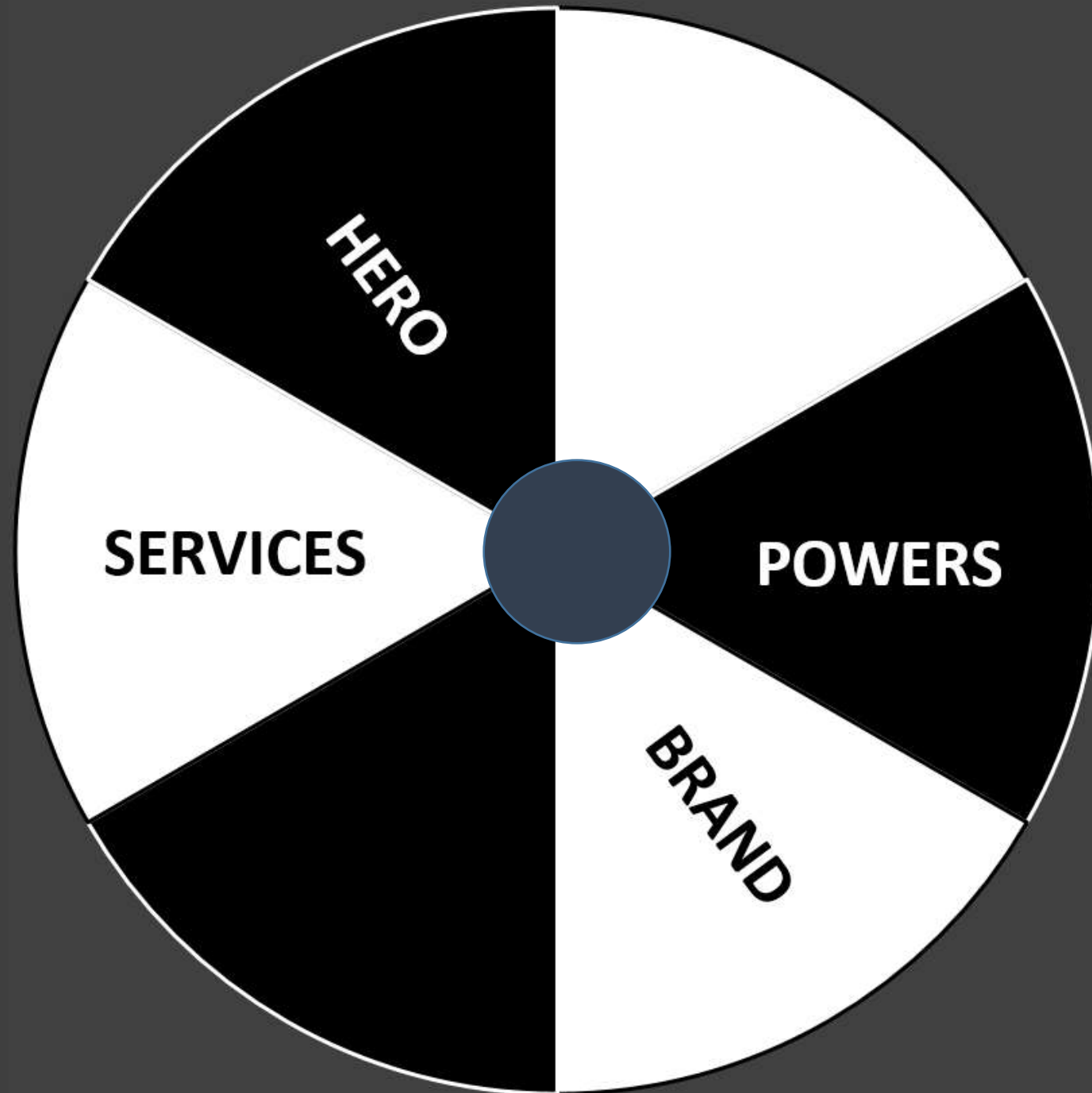
- * Under what situations my customers, peers and boss look for me?
- * When was the last time my team member(s) thanked me? For what?
- * What are the awards & recognitions I have received? For what?



I can

1. _____,
2. _____,
3. _____





SERVICES *How do I add value?*

- * What services does my industry need?
- * What services do I offer?
- * What are the new services I can create?

I serve my customers by

1. _____,
 2. _____,
 3. _____,
- and very uniquely by
4. _____.

SOFTWARE
DEVELOPMENT

Vendor
Management

SCRUM
DEVELOPMENT
PRODUCT
MEETING
SPRINT TEAM
BACKLOG
TASKS
PROCESS
MASTER STORIES
BOULETS
TEAMS
TIME
STORY
WORK
DONE
MAY
PROJECT
USED
MANAGEMENT
OWNER

Training & Development



Research – Job Market

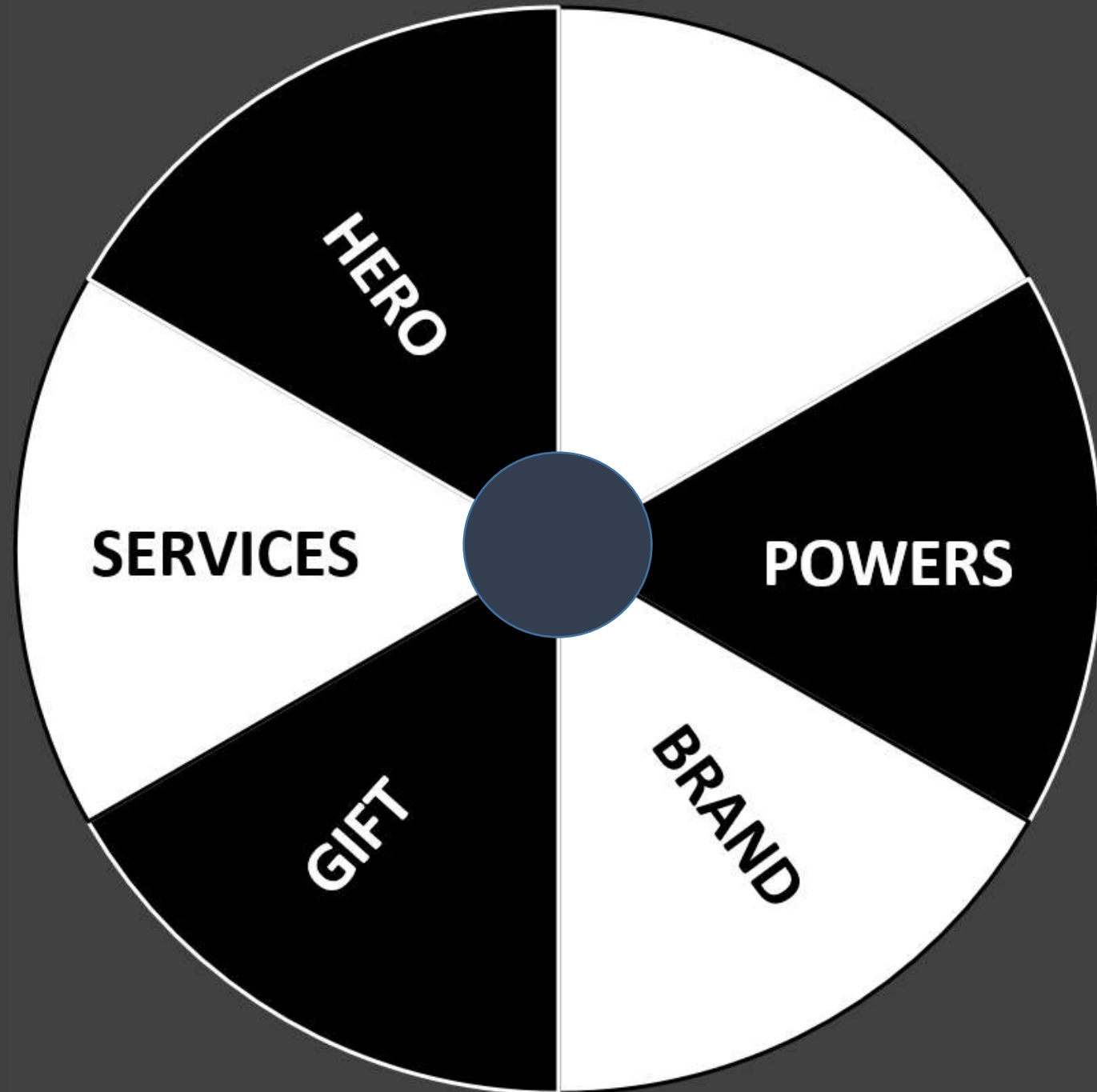


Develop - New Services



Have Mentors





Gift

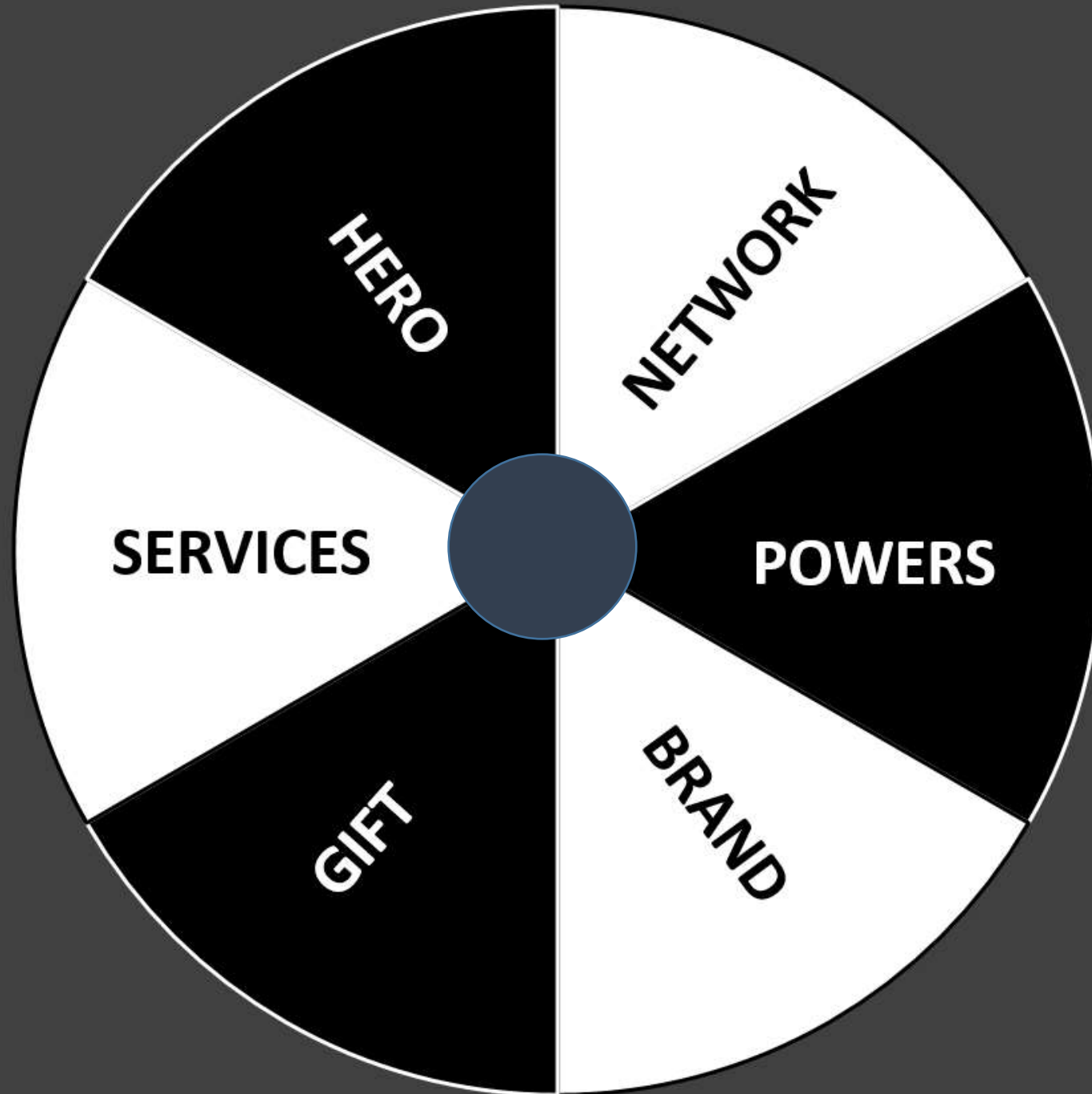
What can I give without expecting returns?

- * What value can I offer as gift with my powers and services?
- * How can I help my company, industry and community?
- * What initiative can I take at my current to role to make an impact?
- * What's new can I offer by joining my powers with others?



I want to spread my value by





Network *Who are my partners in success?*

- * Who can I help to succeed in my current organization or elsewhere?
- * Who are people in my current organization who'll value my powers and services?
- * Who are the people in other organizations who'll value my powers and services?



In my pursuit of success, I'll be supported by

1. _____,
2. _____,
3. _____,
4. _____,
5. _____





Your Current
Role-
1 action



Connect - 5 People today



Your Giftshop – How?