



**Regina Chua** is the managing consultant of DD Consulting, a boutique training consultancy that was recognized in The Straits Times SME Spotlight 2009 for its impressive global clients and their unique training solution with a consultancy framework that targets business results.

As a trailblazing corporate veteran covering Asia Pacific, she became the youngest regional marketing director at Schlumberger Asia. Her vast commercialization and regional field experience in senior management positions in her career ignited her passion to help organization sharpen their inter-personal business acumen and today,

Having coached and trained more than 5000 corporate professionals, Regina is today the leading consultant for corporate negotiations training with clients including Takeda, Siemens, Tognum, etc.

### **From fragile to agile: Thriving in conflict and disruptions for your project management**

The reality is that in the world of project management, the plan is seldom the reality. And seasoned project leaders understand that negotiations become critical to engage your stakeholder and make the best of the worse and turn deadlocks into dialogues. So what are the essential negotiation tips to build common ground and achieve a win-win despite the challenging circumstances? How does one achieve that ever elusive win-win outcome when resources are scarce and time is limited? In work as in life, you never get what you deserve instead you get what you negotiate. Never leave things to chance.