



Mr. Patrick Thng

Director, Innovation
Management & Co Director of
Institute of Innovation &
Entrepreneurship (IIE), SMU

Patrick Thng has more than 30 years of global experience in banking, management consulting and executive coaching in Asia, Australia and the US.

Before his invitation to join SMU, he assumed senior C-level roles for leading organisations including the World Bank Group Treasury (CIO & Director, Washington DC), DBS Bank (MD & T&O Business Management), UBS (MD & SG CIO & APAC Vendor Management), ANZ (APAC CIO GM) and HP (APJ FSI Director).

Major Program initiatives he has led globally include Strategic Sourcing and Multi-million Outsourcing Programs, Commercial Lending Reengineering (UOB), Core Banking selection and rollout, Post Merger Integration of several banks (BNPP, ANZ, DBS) and Board-level Papers such as the World Bank Group Technology Strategy and ANZ IT Strategy.

As a strategic negotiator, he has negotiated and managed global IT providers including IBM, INFOSYS, HP, ORACLE & WIPRO. He has recently consulted for HP on IT Sales Mastery, Japan Centre for Future Innovation Leadership (Digital Disruptions), BNPP (FINTECH), Liberty Insurance (Analytics), Nomura Research (Cloud) and several startups.

At SMU, he teaches Innovation Management, FINTECH, Strategy, Program and Vendor Management and Outsourcing to undergraduate, E-MBA & MITB post graduates and Executive Programs. He is enrolled in the PhD (General Management) program at SMU looking into best practices of successful Incubators (Long term angel investors- incubators).